

## Message Text

UNCLASSIFIED

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11

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 073820

P R 071020Z JUL 75  
FM AMEMBASSY DAMASCUS  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 3906  
AMEMBASSY BEIRUT

UNCLAS DAMASCUS 2563

FOR DOUGLAS HARWOOD SAD/OIM/BIC AND PETER HALE CAGNE/  
OIM/BIC

BEIRUT FOR RTDO

E.O. 11652: N/A  
TAGS: BEXP, SY  
SUBJ: DAMASCUS INTERNATIONAL FAIR

1. FOCO INITIAL PAYMENT CHECK SENT BY RFC PARIS TO AMEMBASSY  
DAMASCUS DISREGARDING OUR INSTRUCTIONS TO DEPOSIT IN FOCO BANK  
ACCOUNT. TREASURY CHECK BEING SENT AIR POUCH  
DIRECTLY TO ELIA JOSEPH.

2. FOCO DISPLAY SYSTEM SHIPMENT REPORTED ARRIVING BEIRUT  
EIGHTH. NOW AMERICAN EXPORT ADVISES THEY HAVE INSTRUCTIONS  
TO DEVAN (UNLOAD VAN IN BEIRUT) UNLESS FOCO ACCEPTS RENTAL  
CHARGES FOR VAN GOING TO DAMASCUS AND UNTIL RETURNED TO  
BEIRUT.

3. DUSEX HAS NO WRITTEN OR CABLED INSTRUCTIONS THIS ENTIRE  
TRANSACTION BUT WAS ASSURED VERBALLY THAT AMERICAN EXPORT  
HAD INSTRUCTIONS FROM NEW YORK SHIPPING OFFICE GOVERN-  
ING COMPLETE MOVEMENT TO U.S. PAVILION DAMASCUS. IF  
WE COUNTERMAND EXISTING INSTRUCTIONS THIS MAY NEGATE  
GUARANTEE UNDER WHICH SHIPMENT BEING MADE.

4. OBVIOUSLY UNLOADING IN BEIRUT WILL INVOLVE SERIOUS  
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DELAYS BUT DUSEX WANTS CABLED INSTRUCTIONS FROM FOCO

OR USDOC ON WHO WILL PAY VAN RENTAL WHICH IS MORE SENSIBLE ALTERNATIVE. IF GARCIA ARRIVES ON 8TH AS SCHEDULED WE CAN DISCUSS BUT PREFER CABLED INSTRUCTIONS RATHER THAN COMMITTING FOCO WITHOUT AUTHORITY.

5. LOCAL AGENT NAZIR HADAYA & CO. REPRESENTING DENNISON, AMANA AND KELVINATOR CALLED AND CONFIRMS REQUIREMENT FOR ONE 3 X 5 BOOTH. ASSUME ALL PRINCIPALS AGREE AND WE WILL PROCESS P.A. IN NAME OF DENNISON, BUT SHOW ALL THREE NAMES ON FASCIA. IF USDOC PREFERS THREE P.A.'S WE CAN CORRECT LATER BUT WISH TO TIE DOWN AGENT WITH FINANCIAL COMMITMENT IMMEDIATELY.  
MURPHY

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NNN

## Message Attributes

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**Current Classification:** UNCLASSIFIED  
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